



exigere

Using Tech to  
your Advantage  
Investors in People

December 2022

# INTRODUCTIONS



**Fiona Corcoran**  
Partner

[fiona.corcoran@exigere.co.uk](mailto:fiona.corcoran@exigere.co.uk)

- Worked in the construction industry for over 20 years, specialising in cost consultancy. Responsible for delivering developments across London, including commercial offices, healthcare and cultural projects.
- Leads interface between exigere cost research team and digital transformation team, with a particular emphasis on formulating and interpreting benchmarking data for the practice.



**Rahan Arif**  
Digital Transformation Lead

[rahan.arif@exigere.co.uk](mailto:rahan.arif@exigere.co.uk)

- Digital transformation lead, implementing and developing exigere's bespoke in-house digital platform.
- A Microsoft technology SME and evangelist with extensive knowledge, experience and cutting-edge insights into how modern technology is being used to supercharge enterprise transformation.

An aerial photograph of London, England, featuring the River Thames, the Tower Bridge, and the City of London skyline. The image is overlaid with a semi-transparent red filter. The right side of the image transitions into a solid red background.

exigere

# INTRODUCTION TO EXIGERE



ESTABLISHED IN  
2012



70+  
IN THE TEAM



OVER 95%  
STAFF  
RETENTION



LONDON &  
SOUTH EAST  
FOCUSED



500+  
PROJECTS  
DELIVERED



FRESH  
APPROACH  
TO COST MANAGEMENT



90%  
REFERRALS AND  
REPEAT BUSINESS



FOCUSED  
SUSTAINABLE  
GROWTH



DEDICATED  
MEP<sup>TEAM</sup>



CARBON  
NEUTRAL+  
ORGANISATION

# MEET THE TEAM



A COLLABORATIVE, HEALTHY  
AND SUSTAINABLE STUDIO

PERSONALITY,  
CHARACTER AND  
A PASSION FOR  
THE INDUSTRY

SUPPORTING  
GREAT CAUSES

WE STRIVE TO PROVIDE AN ENVIRONMENT  
WHERE EVERYONE ENJOYS COMING TO  
WORK AND WHERE PEOPLE KNOW THEY  
CAN GO ON TO ACHIEVE.

A DIVERSE  
AND INCLUSIVE  
WORKPLACE

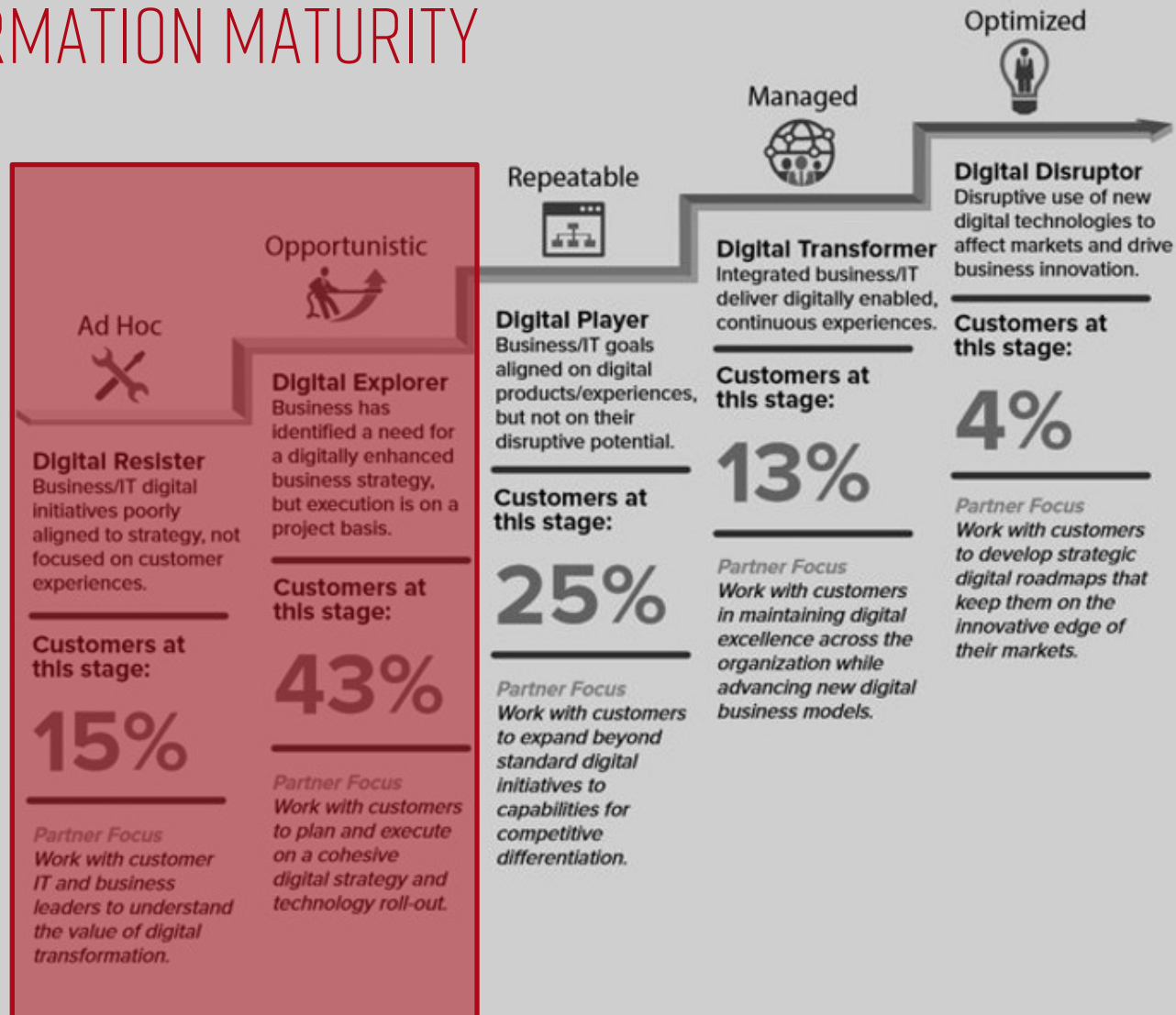
A SOCIAL CONSCIENCE WHICH  
INFORMS HOW WE WORK



exigere

DIGITAL TRANSFORMATION

# DIGITAL TRANSFORMATION MATURITY



# UK CONSTRUCTION SOFTWARE LANDSCAPE 2021

## UPSTREAM PROJECT FINANCIALS

### BID / COST PLANNING



CAUSEWAY 

  
BLUEBEAM  
REVU

### DESIGN



CAUSEWAY 

 SketchUp

 Trimble

 AUTOCAD

 AUTODESK  
REVIT

### ERP / MANAGEMENT



CAUSEWAY 

Deltek  Textura®  
Construction Collaboration Solutions

ARCHDESK  sage

 EQU2

PROCORE

ORACLE®  
PRIMAVERA



 intval

### SUBCONTRACTOR PAYMENTS



 PAYAPPS

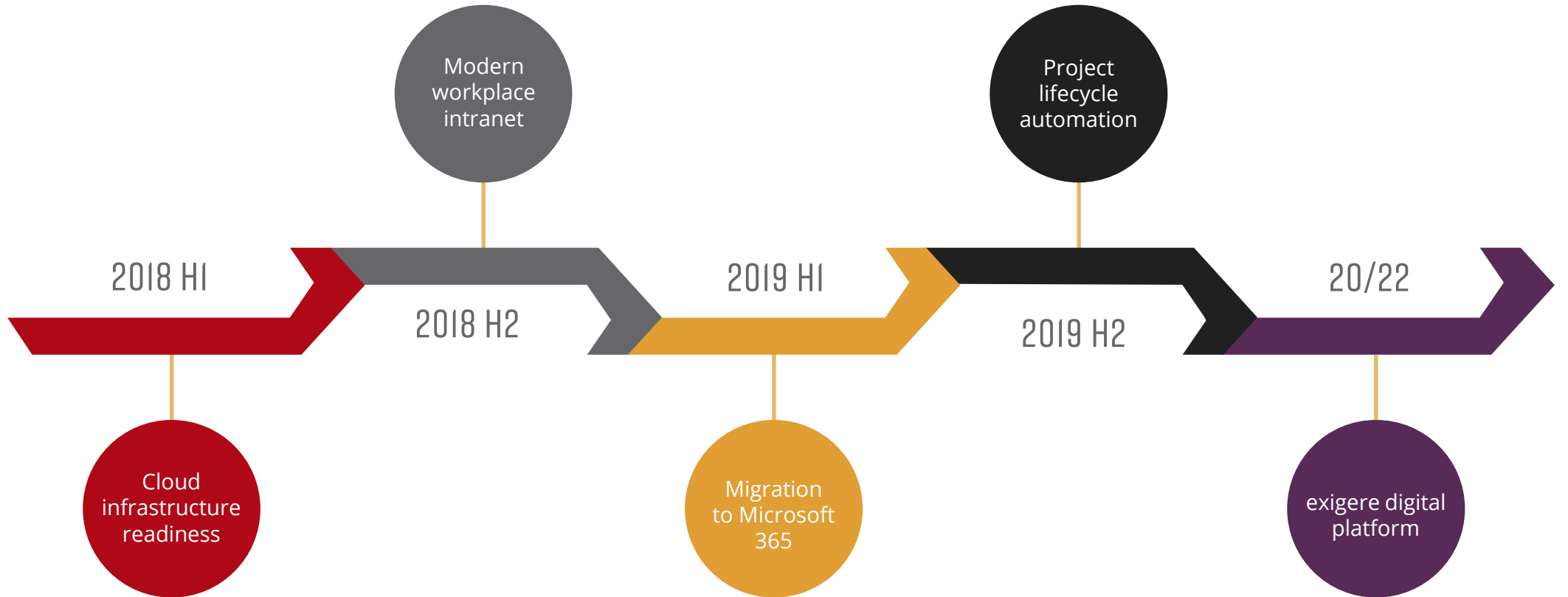
 GOCONTRACTOR

 WebContractor

 coins



# EXIGERE TRANSFORMATION TIMELINE

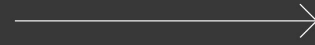


2020

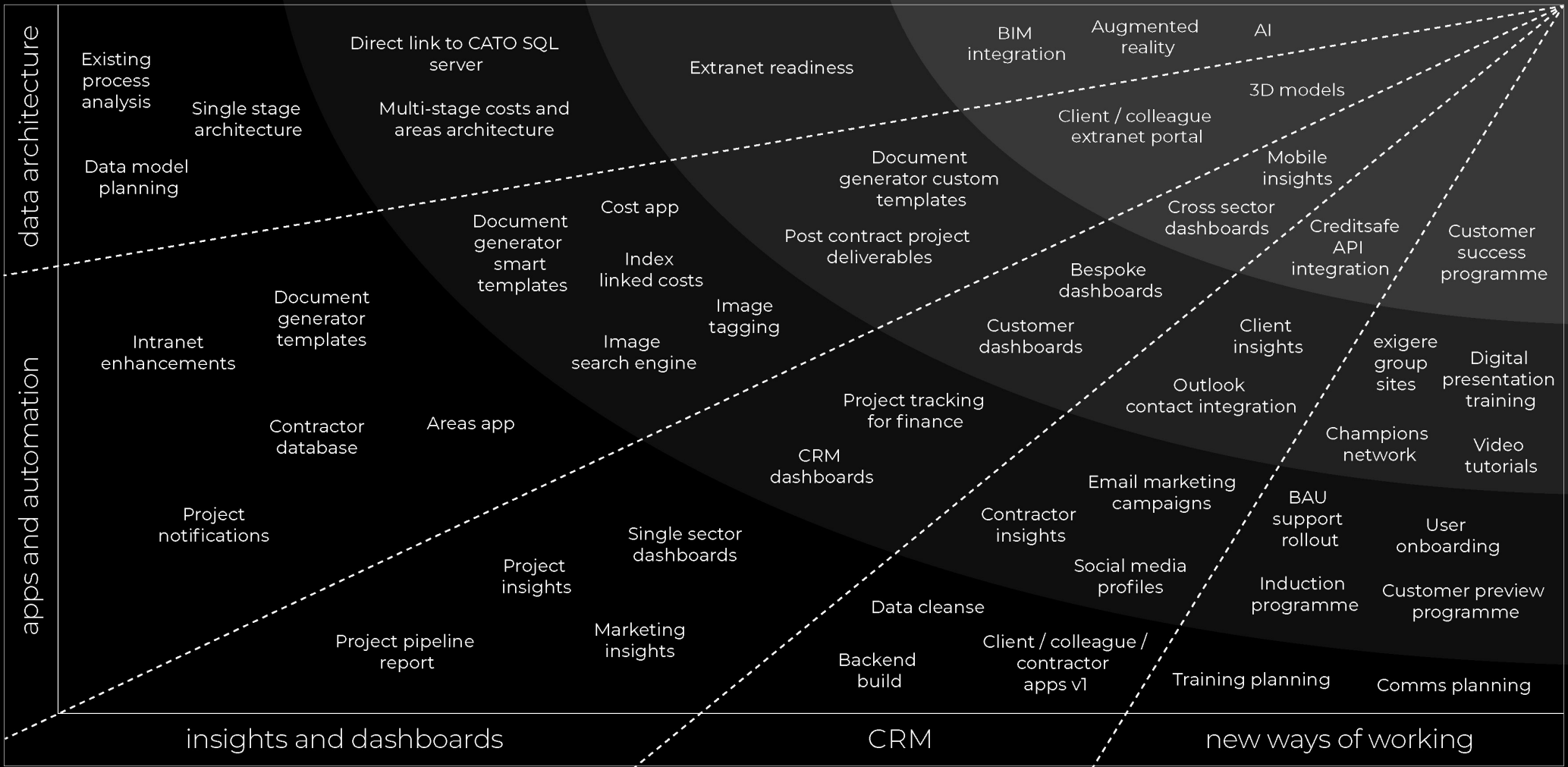
2021

2022

2023



FUTURE



data architecture

apps and automation

insights and dashboards

CRM

new ways of working

Existing process analysis

Single stage architecture

Direct link to CATO SQL server

Multi-stage costs and areas architecture

Extranet readiness

BIM integration

Augmented reality

AI

3D models

Data model planning

Client / colleague extranet portal

Document generator custom templates

Mobile insights

Document generator smart templates

Cost app

Post contract project deliverables

Cross sector dashboards

Creditsafe API integration

Customer success programme

Index linked costs

Image tagging

Bespoke dashboards

Intranet enhancements

Document generator templates

Image search engine

Customer dashboards

Client insights

exigere group sites

Digital presentation training

Contractor database

Areas app

Project tracking for finance

Outlook contact integration

Champions network

Video tutorials

Project notifications

Project insights

Single sector dashboards

CRM dashboards

Contractor insights

Email marketing campaigns

BAU support rollout

User onboarding

Project pipeline report

Marketing insights

Data cleanse

Social media profiles

Induction programme

Customer preview programme

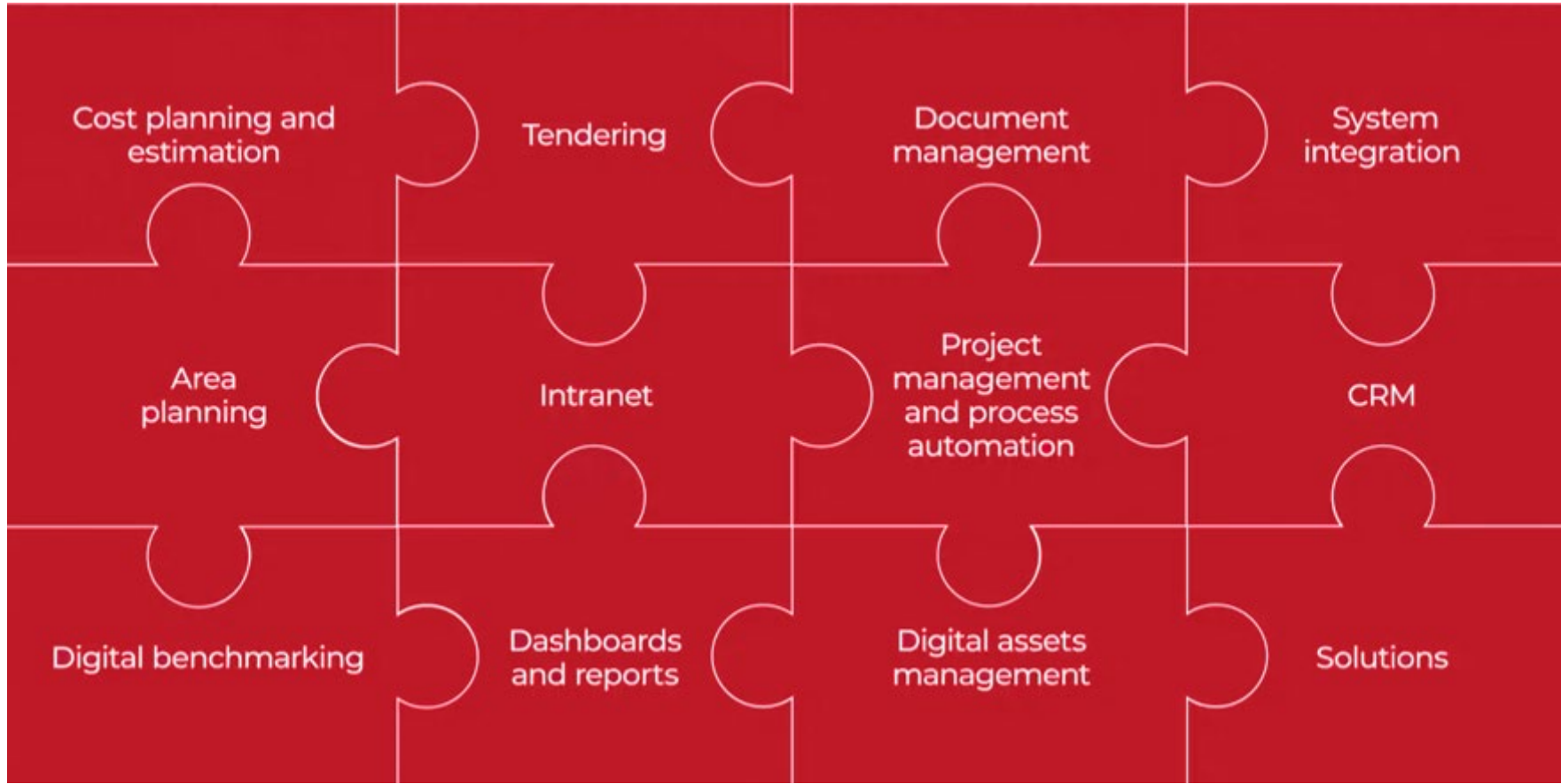
Backend build

Client / colleague / contractor apps v1

Training planning

Comms planning

# AN ECOSYSTEM OF SOLUTIONS



Modular



Connected



Best in breed

# BENEFITS



IMPROVED PRODUCTIVITY



IMPROVED COLLABORATION



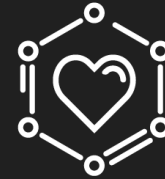
IMPROVED INSIGHTS AND  
DECISION MAKING



ENHANCED CLIENT  
EXPERIENCE



INCREASED AGILITY



IMPROVED  
QUALITY AND TRUST

# LESSONS LEARNED

THINK BIG, ACT  
SMALL

BRING PEOPLE  
WITH YOU

COMMUNICATE

GET LEADERS ON  
BOARD

# exigere

**Fiona Corcoran**

fiona.corcoran@exigere.co.uk

**Rahan Arif**

rahan.arif@exigere.co.uk

0207 920 3400

Morelands | 5-23 Old Street | London | EC1V 9HL

**exigere.co.uk**



**INVESTORS IN PEOPLE**  
We invest in people Gold

